

Profiles of progress

The people and experiences that make Vivid™ shine

They work for GE HealthCare, but these clinical experts are really here to work for you. To guide, collaborate, and help you deliver your most confident care. In this edition, meet the US Pediatric and Structural Heart Clinical team—your support system as you take on your toughest cases and treat your most delicate patients.



Daniel Amaguayo, RDCS, BS

Structural Heart Clinical Sales Specialist

Six years ago, Daniel Amaguayo decided to take his passion for cardiovascular ultrasound on the road. He went from managing a Cardiovascular Department at a Philadelphia hospital to sharing insights about GE HealthCare technologies with physicians and sonographers in the Northeastern US. For Amaguayo, trust and dependability are a point of pride as he helps to solve some of their biggest challenges. *“I enjoy being part of the most advanced cardiac procedures where ultrasound is essential. In the structural heart environment where seconds matter, my commitment is to be ready to support physicians with imaging techniques that simplify and make it efficient to obtain critical information.”*



Ed Vinson, RDCS

Structural Heart Clinical Sales Specialist

Ed Vinson says the best part of his day is going to work because he loves his job. It's easy to believe when you consider Vinson has been involved with echo for 35 years—trained in invasive/non-invasive cardiology, respiratory therapy and pulmonary. Based in South Carolina, Vinson has worked with GE HealthCare for six years. He says he still gets excited teaching new features and demonstrating how they can make a meaningful impact. *“My job involves working shoulder to shoulder with world-class physicians and it is such a great environment with bi-directional learning. It's really awesome to then cross pollinate all that I learn clinically and technically to physicians across my territory and beyond.”*



James O'Byrne, ACS, RDCS (AE, PE), RVT

Structural Heart Clinical Sales Specialist

From the first time he watched a bedside echo, Jason O'Byrne was hooked on cardiovascular imaging. He was a US Navy Hospital Corpsman at the time, but it spurred him to apply for Cardiovascular Technology School and pursue a career in the field. The Advanced Clinical Leader joined GE HealthCare a little more than a year ago and serves hospitals in the Midwest and South-Central US. He loves being on the ground floor of innovations in structural heart and sharing bold breakthroughs with customers. *“We can collaborate on bringing the future of technology to your hospital's doorstep by incorporating 4D ICE, the very first mini 4D TEE probe, CT Fusion, and virtual reality using our proprietary RAW data. The sky is the limit, and we want to be there to help you along the way.”*



Steve Richards, RCS

Structural Heart Clinical Sales Specialist

Steve Richards fell in love with the heart as a Cardiopulmonary Specialist while serving in the Air Force in 1996. A decade later, Richards became part of the GE HealthCare team and continues his mission to ensure imagers and interventionalists are confident and comfortable with the technology. He appreciates the opportunity to provide SH teams in the North Central US with transformative solutions and deliver plenty of 'wow' moments. *“I remember a case in Chicago. There were three implanters on the other side of the table, and we were behind the boom. They loved the 2D and biplane imaging, but when we went to 4D, there was a combined 'Oooooooooooh!' from the other side of the table. I wish I had been recording.”*



Charles Polosky, RDCS, MBA

Structural Heart Clinical Sales Specialist

Charles Polosky is humbled that many of his cardiovascular ultrasound customers make him feel like part of their team. He's spent the last 18 years building close relationships with physicians and sonographers at hospitals around the country and working on product development with GE HealthCare global engineering. Polosky is now serving the West Coast as a Structural Heart Clinical Expert. *"My customers need to know that they have an accessible, reliable, experienced echo-focused resource in their corner. I'm here to help guide them in 4D imaging and provide training on the correct applications to answer their clinical questions quickly and easily. My relationships are the key to my job fulfillment."*



Zachary Gruetzner, RDCS (AE, PE)

Pediatric Clinical Leader

Zachary Gruetzner has always been drawn to 'service' careers. First joining the Marine Corps, then becoming a police officer, and now as a clinical leader supporting pediatric heart centers across the country. He's been part of GE HealthCare for five years and is happiest when he can see the impact of the technology firsthand. *"My passion is being able to help tell a patient's story when they may not have the ability to speak for themselves. I might never know the potential of the patient I am serving. I could be helping a future farmer that helps feed the world, a future Nobel laureate, or another healthcare worker that will impact other patients' lives. The possibilities are endless, but I get to help in that journey."*



Vivid™ Ultra Edition

Discover a new era of cardiovascular ultrasound systems designed to provide uncompromised image quality, advanced visualization capabilities, and easy measurements, while helping reduce tedious tasks and inter-observer variability.